

- Last 2 years Income Tax Returns
- Current Pay Stubs (*if employed*)
- Social Security Statement (*if not currently receiving Social Security*)
- Pension Statements and/or Estimates
- Outstanding Loan Statements (Auto, Credit Card, Home, etc.)
 1. Balance
 2. Rate
 3. Term
 4. Maturity Date
- Bank Account Information (Checking, Savings, CD's, Money Market)
 1. Balance
 2. Rate
 3. Term
 4. Maturity Date
- Life Insurance and Long Term Care Insurance Policies & Statements
- Savings Bonds
 1. Serial Number
 2. Month & Year of Purchase
- Wills and/or Trust Documents
- Investment Account Statements
- IRA & Retirement Account Statements
- Annuity Statements
- Listing of Real Estate Holdings: Purchase Price & Current Value & How it is Titled

During this first meeting we will spend most of our time talking and getting to know each other better. This meeting also enables us to gain a better understanding of your goals, what's important to you, what's not important to you, etc., as well as allowing you the opportunity to learn more about us and our philosophies.

The above documents are necessary for us to provide you with an accurate analysis of your financial picture and identify possible solutions that are in line with your goals. Please bring all applicable documents with you when you come to your first appointment. All conversations and documents provided are kept completely confidential.

As always, should you have any questions please give us a call at 707-262-1880 or stop by one of our offices (in Lakeport or Vista). We look forward to working with you!

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